

## **LT Foods crosses USD 1 Billion milestone in FY'25, reflecting sustained growth: Revenue Surges 12% YoY to Rs. 8,770 Crores**

**New Delhi (India), 15<sup>th</sup> May, 2025:** LT Foods, an Indian-origin global FMCG Company in the consumer food space, reported its audited consolidated financial results for the fourth quarter and 12 months ended March 31, 2025.

**Mr. Ashwani Arora, Managing Director & CEO, LT Foods, said,** “FY'25 has been a landmark year for LT Foods, as we crossed the USD 1 billion revenue milestone—a strong reflection of our resilient business model, portfolio of most loved global food brands and deep consumer commitment. Our resilient business model, unwavering focus on quality, and deep understanding of evolving consumer needs have helped us deliver a strong 12% year-on-year revenue growth.

Our Basmati and Other Speciality Rice segment grew by 10% YoY, reinforcing our position as the preferred brand for premium Basmati. Our Organic Food and Ingredients business recorded a 29% growth, reflecting the rising demand for health-forward and sustainable food options. The Ready-to-Heat (RTH) and Ready-to-Cook (RTC) witnessed normalised growth of 21%. Our international business delivered a strong performance, with all key markets contributing to growth. What's particularly encouraging is the significant margin expansion we achieved, fully aligned with the guidance we shared earlier, and reflective of our operational discipline and strong brand equity globally.

In India, we continued to invest in strengthening a future-ready Sales & Distribution Network and successfully completed the rollout of our next-generation Go-to-Market platform. Growth was further accelerated by emerging channels like E-Commerce, Q-Commerce and Modern Trade, which are increasingly becoming key touchpoints for our consumers.

Innovation remained at the heart of our growth strategy. We launched a few new products during the year, across categories that meet rising consumer demand for Health & Wellness, Convenience, and Premiumization. This includes DAAWAT® **Jasmine Thai Rice**, a global gourmet food. We also continue to build and expand roasted gluten free snack range under brand 'Kari Kari' with launch of new product '**Krispy Hopu**' with happy flavour '**Sweet and Salty**'

Going ahead, we stay committed to authenticity, convenience, and bringing wholesome goodness from farm to table. We are also accelerating our digital transformation across the value chain to enhance agility, transparency, and consumer engagement, while deepening and strengthening our Environment, Social and Governance (ESG) commitments to ensure sustainable and responsible growth.”

### **Key Financial Highlights for Q4 FY'25**

- Total Revenue stood at Rs. 2,260 , crores; up 8% YoY
- Gross Profit stood at Rs. 828 crores; up 20% YoY
- EBITDA stood at Rs. 290 crores; up 11% YoY

- Profit After Tax stood at Rs. 161 crores, up 7% YoY
- Cash Profit stood at Rs. 214 crores; up 9% YoY

### **Key Financial Highlights for FY'25**

- Total Revenue stood at Rs. 8,770 crores; up 12% YoY
- Gross Profit stood at Rs. 3,030 crores; up 19% YoY
- EBITDA stood at Rs. 1,067 crores; up 8% YoY
- Profit After Tax stood at Rs. 612 crores; up 2% YoY
- Cash Profit stood at Rs. 797 crores; up 6% YoY

### **The Key Consolidated Financial Parameters:**

Particulars (₹ in Crore)	Q4 FY'25	Q4 FY'24	YoY (%)	FY'25	FY'24	YoY (%)
Total Revenue	2,260	2,092	8%	8,770	7,822	12%
Gross Profit	828	689	20%	3,030	2,544	19%
<i>GP Margin</i>	36.6%	32.9%	370 bps	34.5%	32.5%	200 bps
EBITDA	290	262	11%	1,067	988	8%
<i>EBITDA Margin</i>	12.8%	12.5%	30 bps	12.2%	12.6%	-40 bps
PAT	161	150	7%	612	597	2.5%
<i>PAT Margin</i>	7.1%	7.2%	-10 bps	7.0%	7.6%	-60 bps
Cash Profit	214	196	9%	797	751	6%
EPS (in ₹)	4.62	4.28	8%	17.43	17.09	2%

- **Revenue and Profit:** Consolidated FY'25 Total Revenue and Profit After Tax was up by **12% and 2.5%**, respectively on a YoY basis aided by superior product mix, higher investment in marketing the brands and distribution expansion.
  - The Company's Basmati and Other Specialty rice business for FY'25 grew by 10% on a YoY basis on account of increased investment in brand and marketing.
  - In its Organic segment, in FY'25 the Company has resumed its upward trajectory with a growth of 29% on a YoY basis.
  - Revenue in the RTH & RTC comprising of DAAWAT® Quick Cooking Brown Rice, DAAWAT® Quick Cooking Black Rice, DAAWAT® Quick Cooking Red Rice on the Health platform and Royal Ready-to-Heat (in the US), DAAWAT® Cuppa Rice, DAAWAT® Biryani Kit and Kari Kari (Japanese Rice Snacks) in FY'25 stood at Rs. 188 crores. The segment witnessed normalised growth of 21%.

**• Margin Profile:**

- Gross Profit for FY'25 increased by 19% on a YoY basis to Rs. 3,030 crores and the Gross Profit Margin increased by 200 bps to 34.5%.
- EBITDA increased by 8% on a YoY basis to Rs. 1,067 crores and the EBITDA Margin decreased marginally by 40 bps to 12.2% in FY'25.
- PAT increased by 2% on a YoY basis to Rs. 612 crores and the PAT Margin decreased by 60 bps to 7% in FY'25.

**• Further Strengthening Financial Metrics:**

- Current Ratio stands at 1.9 in FY'25 compared to 2.1 in FY'24
- Interest Coverage Ratio remained steady at 10.0 in FY'25
- Net Debt-Equity at 0.16 in FY'25 compared to 0.14 in FY'24
- Net Debt-EBITDA at 0.56 in FY'25 compared to 0.53 in FY'24.
- The Return on Capital Employed stood at 21% in FY'25 compared to 21.7% in FY'24.
- The Return on Equity stood at 16.8% for FY'25 compared to 19.2% in FY'24.

**About LT Foods Limited**

LT Foods Ltd. [NSE: LTFOODS, BSE: 532783] is a leading Indian-origin global FMCG company in the consumer food space. It is a leading player globally in the specialty rice and rice-based foods business for more than last 70 years. The company delivers the finest quality and taste experiences in more than 80 countries across India, the U.S., U.K., Europe, the Middle East, the Far East and the Rest of the World. The company's flagship brands include DAAWAT®, one of India's most loved and consumed Basmati brands, Royal®, which is North America's most loved brand and many more. The company is proudly expanding into the future food preferences of millennials by offering organic food in global markets and supplying organic food-ingredients to leading businesses. The company is committed to nurturing the goodness of food for people, the community and the planet.

With a consolidated revenue of around Rs. 8,770 crores as of FY'25, LT Foods has an integrated "Farm to Fork" approach with a well-entrenched Distribution Network with Global Supply Chain Hubs backed by automated state-of-the-art and strategically located Processing Units in India, the U.S. and Europe, and a robust distribution network with 1400+ distributors across the globe.

**For further information, please contact:**

<b>Monika Chawla Jaggia</b> Chief Corporate Development Officer LT Foods Limited E-Mail: <a href="mailto:monika.jaggia@ltgroup.in">monika.jaggia@ltgroup.in</a> M: +91 9818200721	<b>Mansha Urrahman Waris</b> Sr. Manager – Corporate Communications, LT Foods Limited E-Mail Id: <a href="mailto:mansha.waris@ltgroup.in">mansha.waris@ltgroup.in</a> M: +91 9205430516	<b>Akansha Gupta</b> Account Director, Concept PR E-Mail: <a href="mailto:akansha@conceptpr.com">akansha@conceptpr.com</a> M: +91 8447843309	<b>Krishna Patel /Nachiket Kale</b> Vice President/Senior Associate Ernst & Young LLP Email: <a href="mailto:Krishna.Patel2@in.ey.com">Krishna.Patel2@in.ey.com</a> / <a href="mailto:Nachiket.Kale@in.ey.com">Nachiket.Kale@in.ey.com</a> M: +91 99982 36042/ 9920940808
---	---	---	--

**Additional information on LT Foods Limited:**

**Corporate Identification No:** L74899DL1990PLC041790

**Registered Office Address:** Unit No. 134, First Floor, Rectangle – 1, Saket District Centre, New Delhi - 110017

**Corporate Office Address:** 4<sup>th</sup> Floor, MVL iPark, Sector – 15, Gurugram - 122001



## Press Release

**Website:** [www.ltfoods.com](http://www.ltfoods.com)

**Disclaimer:** Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The Company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.