

LT Foods Delivers a Strong and Disciplined start to FY'27 **Revenue up by 26% YoY to Rs. 3,161 Cr. and EBITDA up by 20% to Rs. 363 Cr.**

New Delhi, India, 30 July 2026: LT Foods, a global FMCG company in the consumer food space, reported its unaudited consolidated financial results for the first quarter ended June 30, 2026.

Mr. Ashwani Arora, Managing Director & CEO, LT Foods, said, “Q1 FY'27 was another quarter of disciplined, profitable growth for LT Foods. Our consolidated revenue grew 26% (normalised growth 19%, including Golden Star) YoY to Rs. 3,161 crores (QoQ: up 7.6%), EBITDA grew 20%; Rs. 363 crores YoY (QoQ: up 21%) and PAT stood at Rs.183 crores, up 9.0% YoY (QoQ: up 35.5%), a performance reflecting the strong brand equity of our flagship brands DAAWAT® and Royal®, disciplined execution and continued investments in premiumization, innovation and operational excellence.

Our Basmati & Other Specialty Rice Basmati, continues to be at the heart of our story and grew 34%, YoY with revenue in tune of Rs. 2,845 crores (normalised growth 24%, including Golden Star), reaffirming the trust global consumers place in our brands (QoQ: up 7%). The Ready-to-Eat (RTE) & Ready-to-Cook (RTC) segment reported revenue of Rs. 53 crores in Q1 FY'27, growing 13% YoY (QoQ: up by 8%), as we deepened our presence in the convenience segment. Over FY'21–FY'26, this portfolio has scaled approximately 2.5x.

Our **India** business continued its strong trajectory, leading to 23% value and 12% volume growth. DAAWAT® market share stood at 23.1% share (MAT June 2026, AC Nielsen Retail Survey Audit), up from 22.4% a year ago. This growth reflects our strategy of driving category premiumisation, expanding household penetration, strengthening distribution, and creating differentiated consumer experiences through innovation and meaningful brand engagement. In addition, Kari Kari® also expanded its footprint this quarter through its onboarding onto IndiGo Airlines.

North America remains our anchor market, witnessing 49% (normalised growth 27%, including Golden Star) growth. Our flagship brand Royal® continued to command over 60% market share and Golden Star maintaining its position as the No. 1 Jasmine Rice brand in the U.S. We further strengthened our supply chain with the ground-breaking of a new 156,000 sq. ft. distribution warehouse in Missouri City, Texas, which is scheduled for completion in January 2027. The facility will enhance distribution capacity, improve operational efficiency, and strengthen customer service capabilities across North America. The business has navigated tariff-related volatility and pricing resets during the period, but the underlying brand strength, category leadership and channel presence remain intact.

Europe and the UK are currently in an investment phase. During the quarter, we continued to strengthen our market presence through focused consumer engagement, portfolio expansion and deeper retail partnerships. Staying true to our commitment to authentic regional food experiences, LT Foods Europe expanded DAAWAT®'s portfolio with three new South Indian rice varieties, including DAAWAT® Idli Rice, DAAWAT® Ponni Rice and DAAWAT® Matta Rice.

In the **Middle East**, we also expanded our portfolio in Oman with the launch of DAAWAT® Extra Long Grain Basmati and DAAWAT® Rozana across leading modern trade outlets in June 2026. We

continued to strengthen our brand, expand our distribution, and deepen consumer penetration across all price points.

Our **Rest of the World** business recorded strong year-on-year growth in the quarter, with the Pacific region, Indonesia, and Mainland Asia emerging as the key growth engines. The total business grew by 50%, outpacing the category growth.

I am pleased to share that LT Foods has not been materially impacted by the recent geopolitical tensions arising from the Iran conflict. Our diversified sourcing network, agile supply chain configurations and geographically balanced operations ensured uninterrupted business continuity throughout the period.

Our Organic Business Arm, **Nature Bio Foods Ltd.** also continued to make significant progress by strengthening its European operations through Advanced Machinery and Infrastructure Investments.

As we look ahead, we remain committed to building a stronger, more future-ready LT Foods by further solidifying our position in the core Basmati & Specialty Rice Segment in India while extending that momentum into other geographies. We also remain focused on scaling our Organic Food & Ingredients business and expanding our RTE & RTC portfolio, as we continue to build a more diversified and future-facing product ecosystem. Sustainability remains central to this journey as we strengthen ESG practices across our value chain, while digital transformation remains a key priority, with continued investment in technology to sharpen consumer engagement, supply chain agility and operational efficiency. As we grow, our commitment to creating shared, sustainable value for everyone who is part of the LT Foods journey.”

Reported Financial Parameters - Q1 FY'27 (₹ in Crore)

Particulars	Q1 FY'27	Q4 FY'26	QoQ (%)	Q1 FY'26	YoY (%)	FY'26
Total Revenue	3,161	2,938	8%	2,501	26%	11,023
Gross Profit	1,029	915	13%	867	19%	3,693
GP Margin	32.6%	31.1%	150bps	34.7%	(210bps)	33.5%
EBITDA	363	300	21%	302	20%	1,236
EBITDA Margin	11.5%	10.2%	130bps	12.1%	(60bps)	11.2%
PAT	183	136	35%	169	9%	625
PAT Margin	5.8%	4.6%	120bps	6.7%	(90bps)	5.7%
Cash Profit	258	205	26%	221	17%	870
EPS (in ₹)	5.28	3.91	35%	4.85	9%	18.01

- **Revenue and Profit:** Consolidated Q1 FY'27 Total Revenue and Profit After Tax was up by 26% and 9%, respectively on a YoY basis aided by superior product mix, higher investment in marketing the brands and distribution expansion.
 - Basmati and Other Specialty rice business for Q1 FY'27 grew by 34% on a YoY basis on account of strong demand across geographies.

Corporate Identification No: L74899DL1990PLC041790

Registered Office Address: Unit No. 134, First Floor, Rectangle – 1, Saket District Centre, New Delhi - 110017

Corporate Office Address: 4th Floor, MVL iPark, Sector – 15, Gurugram - 122001

Website: www.ltgroup.in

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- Organic Foods & Ingredients segment witnessed 13% degrowth due to remodeling of the segment
- Revenue in the RTH & RTC comprising of DAAWAT® Quick Cooking Brown Rice, DAAWAT® Quick Cooking Black Rice, DAAWAT® Quick Cooking Red Rice on the Health platform and Royal Ready-to-Heat (in the US), DAAWAT® Cuppa Rice, DAAWAT® Biryani Kit and Kari Kari (Japanese Rice Snacks) in Q1 FY'27 stood at Rs. 53 crores, up by 13% on YoY basis.
- **Margin Profile:**
 - Gross Profit for Q1 FY'27 increased by 19% on a YoY basis to Rs.1,029 crores and the Gross Profit Margin decreased by 210 bps to 32.6% due to change in shipment terms with related parties from CIF to C&I.
 - EBITDA increased by 20% on a YoY basis to Rs.363 crores and the EBITDA Margin decreased marginally by 60 bps to 11.5% in Q1 FY'27 due to remodeling of Organic segment.
 - PAT increased by 9% on a YoY basis to Rs.183 crores and the PAT Margin decreased by 90 bps to 5.8% in Q1 FY'27.
- **Financial Metrics:**
 - The Return on Capital Employed stood at 21.1 % in Q1 F'Y27 compared to 21.1% in Q1 FY'26
 - The Return on Equity stood at 15.9% for Q1 FY'27 compared to 17.1% in Q1 FY'26
 - Net Debt-Equity at 0.15 in Q1 FY'27 compared to 0.18 in Q1 FY'26
 - Net Debt-EBITDA at 0.48 in Q1 FY'27 compared to in 0.59 Q1 FY'26
 - Interest Coverage Ratio stands at 7.2x in Q1 FY'27 compared to 8.9x in Q1 FY'26
 - Current Ratio stands at 1.95 in Q1 FY'27 compared to 1.93 in Q1 FY'26

About LT Foods Limited

LT Foods Ltd. [NSE: LTFOODS, BSE: 532783] is a leading global FMCG company in the consumer food space. It is a leading player globally in the specialty rice and rice-based foods business for more than last 70 years. The company delivers the finest quality and taste experiences in more than 85 countries across India, the U.S., U.K., Europe, the Middle East, the Far East and the Rest of the World. The company's flagship brands include DAAWAT®, one of India's most loved and consumed Basmati brands, Royal®, which is North America's most loved brand and many more. The company is proudly expanding into the future food preferences of millennials by offering organic food in global markets and supplying organic food-ingredients to leading businesses. The company is committed to nurturing the goodness of food for people, the community and the planet.

With a consolidated revenue of around Rs. 11,023 crore as of FY'26, LT Foods has an integrated "Farm to Fork" approach with a well-entrenched Distribution Network with Global Supply Chain Hubs backed by automated state-of-the-art and strategically located Processing Units in India, the U.S. and Europe, and a robust distribution network with 1400+ distributors across the globe.

For further information, please contact:

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